

JERRY MORAN
KANSAS

521 DIRKSEN SENATE OFFICE BUILDING
WASHINGTON, DC 20510-1606
P: (202) 224-6521
F: (202) 228-6966
moran.senate.gov

United States Senate

March 27, 2020

COMMITTEES:
APPROPRIATIONS
COMMERCE, SCIENCE,
AND TRANSPORTATION
VETERANS' AFFAIRS
INDIAN AFFAIRS
BANKING, HOUSING,
AND URBAN AFFAIRS

The Honorable William Northey
Under Secretary
USDA, Risk Management Agency
Mail Stop 0801
1400 Independence Avenue SW
Washington, DC 20250

Dear Under Secretary Northey,

I write today to strongly endorse Mr. Ken Selzer, former Kansas Insurance Commissioner, to be appointed to the Federal Crop Insurance Corporation (FCIC) Board of Directors. I am certain that you will find Ken to be knowledgeable about reinsurance or regulation and of high value to the Board.

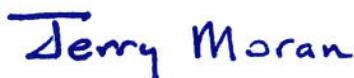
Having known Ken personally for many years, I can attest to his integrity, diligence and care and compassion for others. His work ethic and professional credentials, having held a number of positions in both the public and private sectors, make him uniquely qualified to be on the FCIC Board of Directors. He has decades of experience in the private reinsurance industry at multiple industry leading companies as well as four years of service to the state of Kansas as the Insurance Commissioner. Not only does Ken understand insurance policy, he also understands the real challenges faced by farmers and ranchers. He has a great amount of personal experience in agriculture, being a fourth generation rural Kansan and current manager of a farm near Louisburg, Kansas.

During Ken's time as Insurance Commissioner he led an award winning insurance and securities regulatory department, reducing overall costs while improving technical evaluations of policies and rates. In the private sector at PricewaterhouseCoopers, Swiss Re and at Aon Re, Ken was successful in servicing many major clients, negotiating agreements with domestic and international reinsurers.

As you know, the FCIC Board of Directors approves any new crop insurance policy or plan and any modification made to an existing plan of crop insurance, among other important duties. This responsibility is important to our nations farmers, especially during a period of economic downturn in the agriculture economy and damaging weather events across the country that have left producers reliant on their crop insurance policies.

Ken understands the crop insurance system at a professional and personal level and would provide important leadership and knowledge to the FCIC Board of Directors. His contributions to the Board would certainly make him an asset to your team during this critical juncture for our nation's producers.

Sincerely,



Jerry Moran
United States Senator

HAYS OFFICE
1200 MAIN STREET
SUITE 402
HAYS, KS 67601

MANHATTAN OFFICE
1880 KIMBALL AVENUE
SUITE 270
MANHATTAN, KS 66502

OLATHE OFFICE
23600 COLLEGE BOULEVARD
SUITE 201
OLATHE, KS 66061

PITTSBURG OFFICE
306 N. BROADWAY STREET
SUITE 125
PITTSBURG, KS 66762

WICHITA OFFICE
100 N. BROADWAY
SUITE 210
WICHITA, KS 67202